

Message Text

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PAGE 01 ABU DH 02558 161114Z

21

ACTION NEA-10

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FM AMEMBASSY ABU DHABI

TO SECSTATE WASHDC 3663

USDOC

INFO AMEMBASSY LONDON

LIMITED OFFICIAL USE ABU DHABI 2558

DOC FOR CAGNE

E.O. 11652: N/A

TAGS: BEXP, BTIO, TC

SUBJ: MAJOR OPPORTUNITY IN DUBAI FOR US CONSULTANTS

1. DURING RECENT VISIT OF AMBASSADOR TO DUBAI, MAHDI TAJIR OUTLINED SCOPE OF THE EMIRATZ'S INDUSTRIAL DEVELOPMENT PROGRAM. MAJOR INDUSTRIAL PROJECTS (LPG PLANT, ALUMINUM SMELTER, ELECTRIC POWER PLANT, PERHAPS SPONGE IRON PLANT) WILL BE LOCATED IN GENERAL AREA OF JEBEL ALI. PORT AND OTHER COMMUNICATIONS FACILITIES WILL ALSO BE DEVELOPED IN THIS LOCATION.

2. ACCORDING TO TAJIR, BRITISH CONSULTANT HALCROW'S OPINION HAS BEEN SOUGHT ON SITE LOCATION OF VARIOUS PLANTS, AND INFRASTRUCTURE NEEDS OF THE JEBEL ALI AREA. BUT TAJIR SAYS HALCROW HAS PLENTY OTHER PROJECTS IN DUBAI AND HE WANTS SOMEONE ELSE TO DO MASTER PLAN FOR NEW INDUSTRIAL PORT. TAJIR SAYS HE APPROACHED ARTHUR D. LITTLE, WHICH IS DOING SIMILAR WORK FOR ABU DHABI'S PETROCHEMICAL COMPLEX AT JEBEL DHANNA-RUWEIS, BUT A.D. LITTLE REPORTEDLY SAID IT NOT INTERESTED. TAJIR ASKED AMBASSADOR IF ANY OTHER US CONSULTANTS WOULD BE INTERESTED IN THE PROJECT.

3. ACTION REQUESTED: EMBASSY REQUESTS CAGNE AND/OR NEA/ARP CONTACT ARTHUR D. LITTLE MANAGEMENT AND ADVISE US WHY THAT FIRM TURNED PROJECT DOWN. IF ADL STILL RULES ITSELF OUT,
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REQUEST CAGNE PROVIDE US WITH LIST OF QUALIFIED FIRMS WHO

HAVE CAPABILITY CARRYING OUT SUCH CONSULTANCY. WE HAVE MENTIONED
OPPORTUNITY TO BECHTEL WHOSE AREA REP VISITED HERE RECENTLY, AND
ALSO BELIVE STANFORD RESEARCH INSTITUTE MIGHT BE POSSIBILITY.
STERNER

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